



Ceramic Tile And Stone Consultants, LLC

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Ceramic Tile and Stone Consultants and Catalina Research Present...

KITCHEN CABINET AND COUNTERTOP INDUSTRY CR043: Released December 2006

Catalina Research announces the release of a 206-page report on Kitchen Cabinets and Countertops. This fact-filled report provides the action-oriented executive with up-to-date information on kitchen cabinets, bathroom vanities, other cabinetwork, plastic laminated countertops, solid surface materials, dimension stone countertops, and other countertop materials. Each page will assist the cabinetwork and countertop executive exploit growing product lines, improve plant efficiency, strengthen distribution, penetrate end-use markets, and plan for 2007 and beyond.

Catalina Reports contain the timely data that allows users to evaluate market size, growth potential, end-use markets, profitability, market share, and the competitive environment. So turn to a Catalina Report when developing strategies to take advantage of the growth in stock, semi-custom, and custom cabinetwork; shifting countertop material usage; changing distribution channels; and growing end-use markets.

The table of contents shows the significant data and information included in this report. Each section is summarized to clearly point to the pertinent industry trends. Look it over, fill out the order form, and receive your Catalina Report promptly. You will find it a valuable planning tool.

SUBJECT MATTER

1. U.S. CABINETWORK AND COUNTERTOP INDUSTRY TRENDS (1977-2012)

- Shipments and share of building materials
- Shipment growth analysis
- Stock line, semi-custom, and custom cabinetwork shipments
- Imports and U.S. market sales
- Shipments of plastic laminated, solid surface, stone, and other countertops
- Quantity shipment trends
- Industry profit margins
- Installed value of cabinets/countertops

2. CABINETWORK SHIPMENTS, IMPORTS, AND PRICE TRENDS (1977-2012)

- Shipments of stock line and custom kitchen cabinets
- Shipments of wood and laminated semi-custom and custom kitchen cabinets
- Custom kitchen cabinet shipments by wholesale and retail manufacturers
- Stock line & custom vanity shipments
- Quantity kitchen cabinet & vanity sales
- Metal kitchen cabinet shipments
- Kitchen cabinet imports by major country of origin
- Cabinetwork price trends

3. COUNTERTOP SHIPMENTS AND PRICE TRENDS (1977-2012)

- Plastic laminate countertop shipments and price trends
- Shipments of plastic laminate kitchen cabinet tops and fixture tops
- Shipments of stock line and custom plastic laminated countertops
- Shipments of solid surface materials
- Stone countertop shipments

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Page 1 of 3

Forensic Failure Investigations ■ Expert Witness ■ Quality Control ■ Testing ■ Training

- 4. CABINETWORK END-USE MARKETS AND DISTRIBUTION CHANNELS (1982-2007)**
- Purchases by residential and nonresidential; new and remodeling markets
 - Cabinetwork purchases per new single-family home and multi-family housing unit
 - Top kitchen cabinet and countertop brands used by builders and remodelers
 - Exports by major country of destination
 - Kitchen cabinet purchases by mobile home & prefabricated building plants
 - Cabinetwork and countertop sales by home centers & other retailers
 - Home Depot & Lowe's sales/share
 - Top U.S. home builders
- 5. NEW AND REMODELED RESIDENTIAL KITCHENS AND BATHROOMS (1977-2007)**
- New and replacement residential kitchens and bathrooms
 - New kitchens and bathrooms by type of housing unit
 - Bathrooms per new housing unit by type of housing unit and region
 - Residential spending on kitchen and bathroom remodeling
 - Remodeling spending by homeowners and renters
- 6. FACTORS AFFECTING DEMAND (1977-2007)**
- Building construction spending
 - Spending by building type
 - Housing completions and resales
 - Housing starts, permits, and factory-built housing/home sales by price
 - Housing demand by region and state
 - Building material dealer sales
 - Remodeler demographics
 - Mortgage rates and personal income
 - Recreation vehicle shipments
 - OEM plants by state
- 7. PLANT COST STRUCTURE (1977-2006)**
- Payroll and material costs
 - Material inputs and price trends
 - Cabinet door shipments
 - Labor productivity indicators
 - Capital expenditures
 - Plant ratios by facility product specialization
 - Plants, shipments, ratios by state
- 8. COMPETITIVE ENVIRONMENT (1977-2006)**
- Number of industry plants and manufacturers by product line
 - Plant data by facility employee-size
 - Share of market for the top 22 cabinetmakers
 - Sales and profit trends for four manufacturers
- 9. CANADIAN CABINETWORK AND COUNTERTOP INDUSTRY TRENDS (1987-2006)**
- Kitchen cabinet market trends
 - Kitchen cabinet and vanity shipments
 - Cabinetwork plants/operating ratios
 - Kitchen cabinet export-import trends
 - Canadian housing permits/starts
- 10. COMPANY PROFILES**
- Catalina Research has profiled 30 leading North American cabinetwork and countertop material manufacturers. Some of the top companies include:
 - American Woodmark
 - Armstrong
 - Dupont
 - Formica
 - Masco Cabinet Group
 - MasterBrand Cabinets
 - Norcraft
 - Wilsonart



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About Catalina Research and Ceramic Tile and Stone Consultants:

Catalina Research offers a wealth of knowledge and experience to assist action-oriented executives in uncovering industry intelligence. They provide the most comprehensive, up-to-date, and insightful data on construction materials and building equipment markets. Catalina Reports include pertinent information from government agencies, proprietary research sources, and competitor intelligence. Thanks to its strong ties with leading business associations and trade publications, Catalina is able to deliver the most insightful industry intelligence.

Ceramic Tile and Stone Consultants (CTaSC) has over 25 years of hands-on experience and specializes in providing marketing and business services for the ceramic tile and stone industries. CTaSC also provides Forensic Failure Investigations, Expert Witness, Quality Control and Remediation Services.

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